

# *Stairlift Solutions*



*Award-Winning, Local Family Business*



## General Mobility Catalogue

ISSUE 002

# Local and National Business Award Winner - Here to Serve You

Since opening their new showroom in Bangor, Stairlift Solutions have just been going from strength to strength. Having been nominated for several awards at both the Bangor Business Awards and the Federation of Small Business Awards, they came away winning the award for Business Development at the Bangor event and also winning the ultimate award at the FSB awards coming away with the title of Best Small Business in Northern Ireland. They are also proud supporters of both Action Cancer and Marie Curie and continue to promote their causes across Northern Ireland, plus they have recently become Which Trusted Traders and members of the BHTA (British Healthcare Trades Association).

As Michael Wallace from Stairlift Solutions says, the company has two main strands to its success with thousands of customers right across Northern Ireland and the bordering counties of the Republic of Ireland. "Number one is we have fantastic staff, it wouldn't be possible to do what we do without them," he said, "Number two is our focus on after-sales care. That's big for us, we need to make sure our customers are happy with the product they have and ensure they know they can come to us if there are any issues."

Based at Unit 21, Innotec Drive (beside The Signal Centre) on Bangor's Balloo Road, the new showroom is the ideal location for them to display a new line of mobility aids that are now available. Michael said "Stairlifts, from straight or curved, new or reconditioned, even indoor or outdoor, will remain at the core of our company. However, our team here at Stairlift Solutions have listened to what our 2,000+ customers have had to say - and we've responded by adding equipment such as scooters, rollators and wheelchairs to our ever-expanding list of mobility products." He added "We are aware of just how important independent living is to those with a disability or mobility problem and with an aging population, it's important for us to not just promote independent living, but also to enhance it. So along with walking aids, we have also started selling bathroom and toilet equipment, as well as riser recliner chairs and more."

*"If you look at our website more than 200 people have left testimonials praising their experience with Stairlift Solutions and each one of them is very gratifying to read. To us, each one of them is proof that we're doing our jobs well." This hasn't all just happened overnight as the company have been going since Michael's father Ken started it from his garage at home in Donaghadee in 2000"*



*"Absolutely fantastic company! Nothing is too much! They live up to all your expectations and surpass them. Would definitely recommend this firm to anyone!"* Barbara Vernon - Bangor

*"Friendly knowledgeable staff who are not pushy! Very professional from the first contact and a pleasure to work with."* Vera Magee - Craigavon



*"Highly recommended! It only took a couple of days from the initial enquiry until the stairlift was fitted. The team could not have been more helpful in what was a stressful time."* Gina Annette - Ballyclare



## Brooks 130 Slimline Stairlift



### Northern Ireland's No. 1 Brooks Dealers

Brooks Stairlifts are highly reliable with very little maintenance required. They are battery operated, which automatically charge at the top and bottom of the stairs. The battery power means they are very smooth and extremely quiet, and even run in the event of a power cut.

At Stairlift Solutions, all our new Brooks Slimline Stairlifts come with a two-year warranty as standard, with an extended warranty available after this term.

- Slimline design
- Runs on rechargeable batteries
- Multiple safety features
- Manual or powered swivel seat
- Paddle and/or remote control
- Folds up nice and neatly
- Fits to the stairs, not the wall



## HomeGlide Stairlifts



### HomeGlide

Made and designed by Thyssenkrupp, the HomeGlide stairlift for straight staircases satisfies the market's need for guaranteed reliability, robust quality and a swift installation without compromising on safety and all at a very competitive price.

By consulting ergonomic experts and existing stairlift owners the HomeGlide's design is simple, sturdy and meets all accessibility requirements.

### HomeGlide Extra

The HomeGlide Extra stairlift for straight staircases provides a premium stairlift for those who want the ultimate in options, luxury and elegance.

With a choice of fabric colours and compact dimensions, HomeGlide Extra is an elegant and attractive addition to any home. The HomeGlide Extra has the simplicity that allows the stairlift to be installed very quickly. Fitted directly onto a staircase cleanly and discreetly, the stairlift glides effortlessly along an aluminium track.

### Prices and Other Services

Our prices vary as we offer many different options, from new to reconditioned, rental to outdoor and these can include additional extra features depending on what is required. As our prices start from as little as £800 for reconditioned stairlifts, we think our prices are as competitive, if not more so, than any other company available and as we keep a stock of straight stairlifts here in Northern Ireland we can even provide a next day installation if needed!

We carry out the survey, the installation and fully maintain the stairlifts with extended warranty also available for peace of mind. Our after sales care is second to none and the most important thing to us is to look after our customers, so you can be sure you're in good hands. You can read what many of our satisfied customers have to say on our testimonials page on our website.

To arrange a FREE, no obligation survey of your staircase, or if you have any other questions please do not hesitate to get in touch with one of our friendly team today! All our details can be found on the reverse of this brochure.

# Brooks 180 Stairlift

Our Brooks 180 Curved Stairlift incorporates many of the characteristics of Brooks' best selling straight stairlifts. The Brooks 180 is a market-leading stairlift, offering a wide range of options and accessories and is a major step forward in both reliability and comfort. Brooks' modular rail concept is the latest in technology and has been created to accommodate almost every curved staircase.

The Brooks 180 Stairlift delivers a smooth, comfortable ride along a slimline rail on either the inside or outside bend of your staircase. The well-engineered, slimline design provides plenty of access even on the narrowest of stairs and has been manufactured so that it blends subtly into your home.

The Brooks 180 is designed for comfort and ease of use and is operated with a rocker switch on the arm. Remote controls are also provided for multiple users or to allow you to call the stairlift from anywhere.

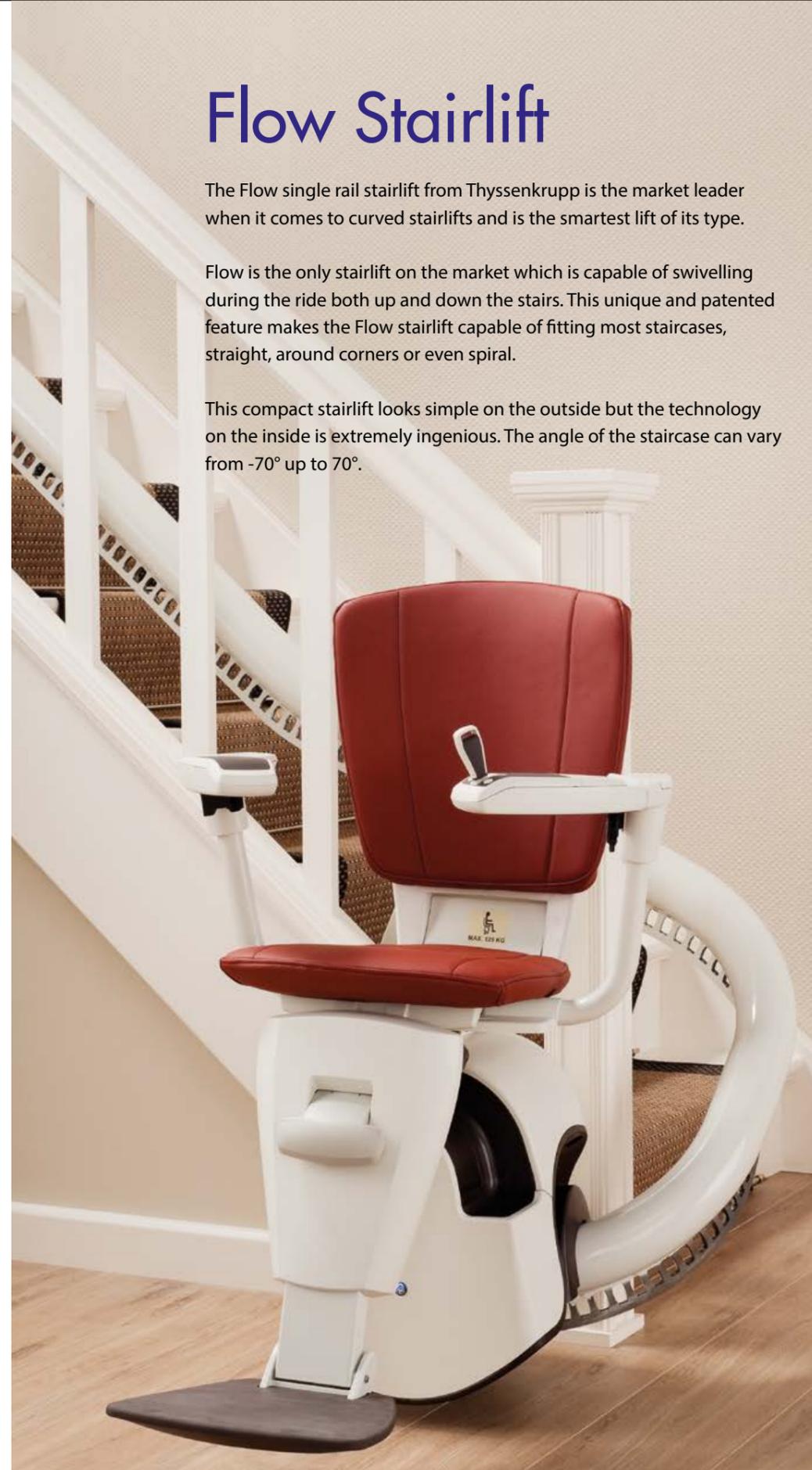


# Flow Stairlift

The Flow single rail stairlift from Thyssenkrupp is the market leader when it comes to curved stairlifts and is the smartest lift of its type.

Flow is the only stairlift on the market which is capable of swivelling during the ride both up and down the stairs. This unique and patented feature makes the Flow stairlift capable of fitting most staircases, straight, around corners or even spiral.

This compact stairlift looks simple on the outside but the technology on the inside is extremely ingenious. The angle of the staircase can vary from -70° up to 70°.



Whether you're in town or the country, you can always rely on our mobility scooters to get you where you want to go. Easy to drive, inexpensive to run and environmentally friendly – our extensive scooter range covers everything from get-about to go-anywhere mobility scooters, all with the peace of mind of our local after sales care. Plus we provide a 2 year warranty, a free delivery, assembly and demonstration on all our mobility scooters.

### Choosing the right mobility scooter for you

When buying your mobility scooter, you should always keep in mind where you intend to use it. If it's around shopping centres, high streets or if you need your mobility scooter to be portable, then a Class 2 mobility scooter that can be broken down into easy-to-manage parts with a speed of around 4 mph may be suitable.

Alternatively, if you prefer your mobility scooter to be able to cope with longer journeys without the need of secondary transport, then a Class 3 mobility scooter with 6-8mph with lights and indicators would be more suitable.



## Invacare Scooters



### Colibri

**The Invacare Colibri is a stylish, simple and colourful micro lightweight scooter, designed for those who enjoy a totally independent lifestyle.**

Thanks to the unique Invacare LiteLock™ system the scooter can easily be taken apart without the need for tools and fits neatly into any car boot. Plus, with its small footprint the Invacare Colibri offers greater manoeuvrability in tight, or limited spaces. That's why the Invacare Colibri goes anywhere your fancy takes you!

Comes in a choice of colours, 3 wheel or 4 wheel, wheel size, battery size, and many additional extras also available.

### Leo

**Safe, solid, secure: The Invacare Leo is a scooter designed for all those that value their independence and wish to get out and about unaided.**

Safety is a key feature of the Leo, but this does not detract from its stylish and sporty looks. Leo offers users the freedom and confidence to enjoy their essential daily outings and leisure excursions.

With exactly high standards of design and safety engineering, the Leo undoubtedly sets a new market standard.

Comes in a choice of colours, 3 wheel or 4 wheel and many additional extras also available.



### Orion

**Comfort, safety and reliability with added performance.**

With enhanced battery performance, superior suspension and large 12" wheels, the all new Orion Pro is ideal for individuals who need that extra performance. The new Orion Pro blends this extra performance with all of our existing comfort, safety and reliability features, plus a choice of colours, to make it the ideal choice for those who demand more from their mobility scooter.

Comes in Metro, Pro and Pro Sport models



### Comet

**Power and performance in a premium package.**

Whether you're popping to the local shops, taking longer trips into town, or looking to go further afield, the all new Comet Pro will take you the distance in comfort, safety and style.

With its exceptional driving features and modern aesthetics, plus a choice of colours, the Comet Pro offers power and performance in a premium mobility scooter package.

Comes in Pro, Pro Sport and Ultra models

# Sterling Scooters

## Sapphire 2

**Secure handling but with a portable base, take your next adventure with the Sapphire 2 mobility scooter.**

Designed to give exceptional manoeuvrability both indoors and out, the Sapphire 2 is a 4mph portable mobility scooter that separates into 4 easy to manage parts. Dual handles fitted to the batteries and rear drive unit make lifting and handling your mobility scooter safer and more manageable, whilst powerful LED lights on the front and rear ensure you're always seen on your travels.



## S400

**The compact and comfortable mobility scooter for socialising around town.**

Looking for a compact, 4mph mobility scooter with big features? Then look no further than the S400. Highly manoeuvrable around shopping centres and equally at home on busy high streets, the all-round suspension as standard ensures that those bumpy drop kerbs when crossing the road are a thing of the past. Plus with the bright, energy efficient LED's lighting your way, you're just as visible on those late-night shopping trips as you are during the day.



## S425

**The compact, 8mph road-ready mobility scooter.**

Taking the bright, front/rear LED lights, all-round suspension and combining it with a maximum speed of 8mph, the S425 is fully legal for road use as well as on pavements. As you'll be travelling on roads, the increased wheel height (30cm) will help to tackle those usual outdoor obstacles with ease.

## S700

**Your perfect companion for outdoor adventures.**

The S700 is the leader of the pack with superior outdoor performance features. Tackle greater gradients of 10 degrees, higher kerbs of up to 100mm and greater obstacles with larger 33cm tyres – it's truly a mobility scooter designed for those who just can't sit still. There's no need to worry about distance either as the large 75Ah battery size will power an extended range of up to 55km and a lively top speed of 8mph. You're also assured of a smooth, rewarding drive each and every time with the advanced 4-wheel suspension (as standard) supporting a maximum user weight of up to 160kg. Plus with a black metallic colour finish, the S700 will always get the attention it deserves. tiller and delta handle bar, means a comfortable riding position can be always be found.



## Elite 2 XS

**Designed for reliability and safety whilst on the road.**

The Sterling Elite<sup>2</sup> XS mobility scooter is the successor to the outstanding Elite XS. Reliability and safety are in the genes of the new Sterling Elite<sup>2</sup> XS. With the intuitive ergonomic wig-wag control, the Sterling Elite<sup>2</sup> XS is the new standard of mobility scooter drive controls. Information of your journey - trip distance, total distance and speed reading is easily displayed on the backlit LCD control unit. The Elite2 XS is designed for comfort with the unique adjustable rear suspension. This combined with an adjustable seat, gas strut adjustable tiller and delta handle bar, means a comfortable riding position can always be found.



## Elite 2 Plus

**Comfort, pleasure and safety on the road.**

The Sterling Elite<sup>2</sup> Plus mobility scooter is the flagship of the Sterling Elite2 series. A full front and rear suspension scooter, the Sterling Elite<sup>2</sup> Plus also offers 14" wheels giving a comfortable ride in everyday terrain. The clear and easy to use large LCD display with soft-touch buttons gives control over the indoor/outdoor driving profiles, LED lights, turn signals and also stores trip/total distance travelled. The driving handlebar is angle adjustable and is also height adjustable using a simple adjustment in the steering column. Together with the height adjustable, 360° swivel seat, seat slider and adjustable armrests, a comfortable riding position for all users can be found. Optional controls include a footcontrol and twist grip 'motorbike' style bar.



## Trophy

**The ultimate mobility scooter - enjoy unparalleled driving comfort and performance.**

Is comfort absolutely essential for you? Then the Trophy is your choice mobility scooter. This comfort scooter couples a unique suspension system with optimal ergonomics - ensuring the ultimate in driving comfort. With a choice of 5 stylish metallic colours, in 3 wheel or 4 wheel, you can easily personalize your Trophy. Whatever your journey, this top-quality electric scooter will easily take you there in exclusive comfort and total safety.

Royams are a family firm who have been established almost 40 years and who still value a quality British product and personalised service. We offer an exciting range of chairs to meet your needs and a range of delivery, fabric and frame options.

With our unique Patented Lift, Petite, Standard & Kingsize options, Battery Backup and Royams 5 Year Guarantee on Riser Recliner Motor & Mechanisms, purchasing your Riser Recliner or High Seat Chairs from us is the natural choice.



OTHER  
FURNITURE  
ALSO  
AVAILABLE!



**Shirley**

The Shirley design is sculpted and proportioned to offer excellent comfort and support in a compact size. The dual riser-recliner has a chaise seat which provides extra leg support.

**Bella**

The smooth simple lines and good looks of the Bella, provide an exceptional level of comfort. With a fibre filled lumbar cushion for excellent back and head support, upholstered in a way that the headroll and back can be easily adjusted so you have the support where it is needed.

**Cara**

The contemporary lines of the Cara, incorporates generous fibre filled triple waterfall style back cushions and luxury padded chaise style seat with extra wide leg/footrest section. Experience the 10 point motorised massage system with heated lumbar, available as an optional extra on all our riser recliners.



**Tiffany**

Choose from a wonderfully supportive fibre filled lumbar back with adjustable headroll, a waterfall back with three luxurious, adjustable fibre filled pillows or a generous fibre filled button back with a gentle, integral lumbar. Experience all three backs on our demo riser at our showroom before selecting the back that is just for you. Handcrafted wooded knuckles allows an extra firm grip when using your chair.

**THE WINNER - Voted 'Which' Best Riser Recliner**

**Donna Range**

The Donna Award has sturdy handcrafted beech knuckles, solid frame and exceptional comfort with multi-cushion back and luxuriously padded chaise-seating and footrest. Choose from solid beech wooden knuckles or sumptuous scroll arm versions. Robust dual motor action fitted to the rise and recline chair. Quadruple back up batteries are standard on all dual riser recliners, as well as our unique Free-Fall Back System.

Reliable, high quality standard manual wheelchairs that accommodate a variety of needs. The quality of your life counts, and so does the quality of your manual wheelchair. The BREEZY family of standard manual wheelchairs provide users, caregivers and suppliers peace of mind in terms of quality, dependability and ease of operation. Featuring steel or aluminium folding wheelchair frames, our manual wheelchair range is thoroughly tested to ensure a stable ride, making BREEZY a name you can trust.

**Moonlite Portable Wheelchair**

The standard portable wheelchair that's so compact it can be stored nearly anywhere! The Breezy Moonlite is the only standard portable wheelchair in its class to have passed crash testing. Going through stringent quality tests to make sure you have one of the safest products on the market that will go the distance.

**BasiX<sup>2</sup> Folding Wheelchair**

The economical and easy to re-use standard manual wheelchair. The lightweight BasiX<sup>2</sup> manual wheelchair represents improved adjustability combined with a modern, clean look. Improvements include greater seat depth adjustment (41 - 46cm), a tension adjustable backrest which is extendable from 41 - 46cm and a more robust, rigid castor attachment. Highly efficient and easy to use - the Breezy BasiX<sup>2</sup> is the ideal standard lightweight folding wheelchair for fleet management.



OTHER  
WHEELCHAIRS  
ALSO  
AVAILABLE!



## Invacare Alu Lite

The Invacare Alu Lite is the basic-entry level wheelchair in the Invacare manual range. The lightweight aluminium construction of this transit wheelchair, makes it easy to manoeuvre even for an elderly carer, as well as providing a wheelchair that is easy to fold and transport.

**Pushing? No problem!**

The overall manoeuvrability of a wheelchair is crucial - which is why the Alu Lite is designed to be very easy to push and manoeuvre, both indoors and outdoors. Due to the smaller overall dimensions and general compactness of this model, getting around in tight spaces is never a problem.

**Easy to transport and store**

Being lightweight (aluminium chassis), compact and with a foldable backrest, the Invacare Alu Lite is very easy to handle, transport and store. Simply remove the footrests, fold the backrest and chassis and store away.



## Quickie Powered Wheelchairs

Electric powered wheelchairs that keep pace with the demands of your active life.

Indoors or out, our powered wheelchairs have the performance and manoeuvrability to get you where you want to go. Our electric wheelchairs are designed for an independent life and are available with a host of drive bases, seating systems and expandable control systems. With a QUICKIE powerchair, you'll always be in control of your independence.



The COOPERS range of mobility aids and walking aids help you to keep mobile and independent both inside and outside the home. Our range of mobility aids includes rollators, walking frames, crutches and walking sticks.



### Coopers Three Wheel Walker with Bag

**An adjustable height three wheel walker to assist those who require extra support indoors or outdoors.**

- Height adjustable lightweight frame
- Easy to operate loop brakes
- Folds away for easy transport and storage
- Includes PVC shopping bag



### Coopers Rolling Walker

**High quality height adjustable four wheel rolling walker.**

- Easy to use loop brakes (squeeze to stop, push down to lock)
- Can be used indoors and outdoors
- Supplied with a large shopping basket, sturdy seat and tray



### Coopers Lightweight Rolling Walker

**This lightweight aluminium rolling walker has rugged 8" wheels for outdoor use.**

- Height adjustable
- Deluxe padded seat and curved backrest for enhanced support
- Features easy to use loop brakes
- Folds for storage
- Comes complete with seat and basket



### Coopers Heavy Duty Rolling Walker

**Wider than our standard rolling walkers, this heavy duty rolling walker offers additional support and comfort for the larger user.**

- Height adjustable
- Deluxe padded seat and backrest
- Features easy to use loop brakes
- Folds for storage
- Comes complete with seat and basket
- Maximum user weight: 180kg (28 stone)



### Walking Frames

Our strong yet lightweight walking frames are height adjustable and ideal for those who need support when walking. Made from high tensile aluminium, they are designed primarily for indoor use. Specially profiled hand grips ensure your safety and comfort. They are available in three sizes, with or without wheels to ensure your walking frame is the perfect solution to your needs.

Ultra narrow walking frames are also available for those that only need a little support when walking or where manoeuvrability in smaller spaces is a concern.

Our folding walking frames don't use buttons, catches or other tricky mechanisms, but fold safely and easily to a small enough size to fit comfortably into the smallest car or storage space.

Our extra heavy duty walking frames are still stylish but the durable components support an active and productive lifestyle for anyone weighing up to 227kg or 35 stone.

### Ramps

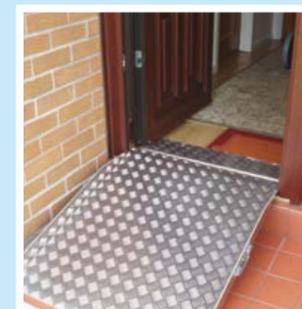
We supply portable disabled access ramps which are designed for every day ease-of-use and to suit most budgets.

Manufactured from lightweight anodized aluminium, carbon fibre, plastic or rubber we have assembled a range that provides maximum safety and working load with minimum weight/handling whilst not compromising on quality.

Whether it be for entry, internal or exit access we can provide the necessary choice or combination of ramps to make life more accessible, provide the necessary freedom of movement and choice or assist compliance with Disability Discrimination legislation.

Our most popular products include:

- Wedge and threshold ramps
- Kerb and step ramps
- Medium to long folding ramps



An extensive range for safe, comfortable and independent bathing or showering.

The bathroom is a potentially hazardous area for many people if it's not properly equipped. That's why COOPERS bathroom aids have many built-in safety features for added peace of mind like textured surfaces to allow maximum grip, even with wet hands or locking mechanisms to ensure the product is always firmly in place before and after use.



Other Bathroom Products Include:

- Bath Steps & Seats
- Shower Stools & Chairs
- Showerboards and more!

Toileting aids to assist with all aspects of toileting and incontinence care. Toileting is one area where most people wish to retain their independence for as long as possible. The COOPERS range of toileting aids provide practical features to aid and assist in your day-to-day activities.

### Commodes

We offer only the highest quality commodes and stock a variety of commode solutions so there is something for every individual toileting requirement. For maintenance of patient dignity and quality care whether in a domestic or professional dwelling, our commode range is both hygienic and portable.

### Toilet seats

Our moulded plastic, raised toilet seats increase the overall height of your toilet to make it easier to sit down or stand up. They have built-in antibacterial properties, and are easy to fit and secure – no tools required!

### Toilet frames

Our free standing, height adjustable support frames, when placed around the toilet bowl, provide support to you whilst getting on or off the toilet. A toilet seat can be fitted to the frame and placed over the existing toilet bowl to provide a higher sitting position. The comfortable, contoured plastic seat can be removed for cleaning



## General Mobility Aids

Mobility and walking aids to make everyday activities more convenient. The COOPERS range of mobility aids and walking aids help you to keep mobile and independent both inside and outside the home.

Our range of mobility aids includes:

**Crutches** – strong, lightweight and usually double adjustable, our crutches were developed with the help of the Bath Institute of Mechanical Engineering.

**Walking sticks** – we stock a wide range of strong, lightweight, yet stable sticks, made from materials as diverse as aluminium and chestnut. Whether you are male or female and prefer a crutch or crook style handle, we will have in stock or be able to order the ideal walking stick for you.

**Folding walking sticks** – our high quality, height adjustable folding walking sticks conveniently fold away into a plastic wallet to slip into a bag, briefcase etc

**Perching stools** - adjustable height stools, with a sloping seat that is designed to allow you to sit at a comfortable height in the kitchen, bathroom and shower, allowing you to rest whilst undertaking household and personal care activities.

**Tetrapods and tripods** - Helping to increase stability and balance whilst walking and standing, tetrapods and tripods provide additional stability compared to a normal walking stick.



### Household Aids

Household aids to make your everyday activities more convenient and comfortable. Sometimes just the use of one or two pieces of essential household equipment can provide the independence a person requires to remain active in their own home. It's often a simple device such as a jar and bottle opener or a kettle tipper which provides the most effective solution. The COOPERS range of household aids help make many day-to-day activities just that little bit easier.

Our most popular product include:

- Shoe Horns**
- Sock Aids**
- Jar Openers**
- Reachers**

# Stairlift Solutions

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